



Alphastar Capital Management, LLC ("Alphastar") is an SEC Registered Investment Adviser. Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](#), which also provides educational materials about broker-dealers, investment advisers, and investing.

### What investment services and advice can you provide me?

We offer **investment advisory** and **financial planning services** to retail investors. Our standard **advisory services** include ongoing investment advice and periodic account monitoring. Our financial professionals will contact you at least annually to review your account with you. You can choose an account that allows us to buy and sell investments in your account without asking you in advance (a "discretionary account") or we may give you advice and you decide what investments to buy and sell (a "non-discretionary account"). We generally require a \$10,000 minimum investment to open an account with us.

Some investments recommended by our financial professionals are only available to high net worth individuals and accredited investors. For additional information, see Items 4 and 7 of our [ADV Part 2A Brochure](#).

#### Key questions to ask your financial professional

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

### What fees will I pay?

The fees you pay and how those fees are assessed will be outlined in your agreement with us. You will pay an ongoing asset-based advisory fee for our **advisory services**. This fee is based on the average daily market value of the cash and investments in your advisory account during the billing period. The more assets you have in your account the more fees you will pay for our services, so we have an incentive to encourage you to increase the assets in your account. Our advisory fees vary and are negotiable but will not exceed 2.25% per year. Advisory fees are calculated and either invoiced to you or, if so authorized, deducted from your account at the end of each billing period (monthly or quarterly). Advisory accounts are also subject to an annual administrative fee of up to \$50.

If you choose to receive **financial planning services**, you can choose to pay a one-time fixed fee, an hourly fee, or a retainer fee. Fees vary based on the complexity of the financial plan and are negotiable.

You may incur additional charges imposed by custodians, brokers, third party investment advisers and other third parties, such as management fees, custodial fees, account open and closing fees, transfer of asset fee, asset holding fee, deferred sales charges, odd-lot differentials, wire transfer fees, and other fees and taxes on securities transactions. Such charges, fees and commissions are exclusive of and in addition to our fee, and Alphastar does not receive any portion of these charges, fees, and costs.

**You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investment over time. Please make sure you understand what fees and costs you are paying. For additional information, see Items 5.A., B., C., D., E. of our [ADV Part 2A Brochure](#).**

- Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?



## What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice, we provide you. Here are some examples to help you understand what this means.

We recommend investment in Fee-Based Annuities and Delaware Statutory Trusts, which are offered by third party companies. We receive a fee when one of our client invests in these products. We therefore have an incentive to recommend these products, which presents a conflict of interest.

Many of our financial professionals are insurance agents and may offer to sell you insurance products. These products are not part of our advisory services, and our financial professionals receive commissions on the sale of these products in addition to the advisory fees that you pay. Our financial professionals have an incentive to recommend these products, which presents a conflict of interest. More information about our conflicts of interest is available in Items 10 and 14 of our [ADV Part 2A Brochure](#).

- How might your conflicts of interest affect me, and how will you address them?

## How do your financial professionals make money?

Our financial professionals receive cash compensation for investment advisory services based on the amount of client assets we manage. They also receive cash compensation for financial planning services. Many of our financial professionals also engage in outside business activities which provide additional income, such as earning commissions for the sale of insurance products. They may also earn non-cash compensation such as marketing points/credits for use toward marketing services. This practice presents a conflict of interest because persons providing investment advice on behalf of our firm who are insurance agents have an incentive to recommend insurance products to you for the purpose of generating commissions and marketing credits. It is important to review your financial professional's ADV Part 2B Brochure Supplement, which is available from your financial professional or by contacting us at the number below.

## Do you or your financial professionals have a legal or disciplinary history?

Yes. Some of Alphastar's financial professionals have a legal or disciplinary history. A free and simple search tool to research us and our financial professionals is available at [Investor.gov/CRS](#).

- As a financial professional, do you have any disciplinary history? For what type of conduct?

## Additional Information

You may call us at (855) 340-2514 or visit our website at [www.alphastarcml.com](#) for additional information about our investment advisory services, or to obtain up-to-date information about this document or to request a free copy.

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?